

# Think ADTRAN. Think Success.



## NetVanta 1000 Series Switches Bring Value and Reliability to Cenzip Network

### The Challenge

A quality assessment testing company needed to build a secure environment to test web-based applications without making the entire network vulnerable to the outside world. This project had to be cost-effective.

### The Solution

ADTRAN NetVanta® 1000 Series switches provided the customer a cost-effective solution, without compromising quality, reliability or features.

### The Benefit

ADTRAN NetVanta 1000 Series managed Ethernet switches provide all the functionality required by Layer 2 switch users, without a hefty price tag.

### The Value

These products bring added value with a five-year warranty, 24x7 free telephone technical support, and free firmware updates.



Take a test drive:  
[adtran.com/switch](http://adtran.com/switch)

**N**o company knows the value of reliability better than Cenzip, a technology leader in application security assurance. Cenzip provides enterprises with next-generation solutions to help assess, analyze, and resolve security vulnerabilities, test for application logic, and enforce security policies throughout the Software Development Life Cycle (SDLC). Cenzip works to ensure that the data provided through web-based applications is secure from hackers.

### Security is a Must

The backbone of Cenzip's operation is a test network where vulnerabilities can be introduced to test applications to test their resiliency. Cenzip had the need to create an environment where the network needed to be accessible from both within the company and from the outside, but it had to be designed in such a way that the corporate network would not be vulnerable to attack.

"ADTRAN's NetVanta 1224ST is perfect for us," said Ralph Pearson, Director, Technical Services, Cenzip. "The 24-ports and two Gigabit uplinks let us handle multiple streams of data with the same switch."

### Cost is a Driving Factor

Price was the driving factor behind this application. "A lot of people are settling for less (functionality) to get a lower price point. Purchasing the ADTRAN NetVanta switch did not feel like a compromise because the interface looks and feels like Cisco. I didn't have to crack a manual. Why pay more when you don't have to?"

Pearson noted he felt comfortable with his decision to purchase ADTRAN products because the company has a good reputation for providing quality products. "My experience with ADTRAN equipment has been to plug it in, turn it on, and forget about it," he noted.

Pearson also noted that NetVanta 1000 switches give him the ability to add advanced features such as VLANs and QoS without spending additional money. "The NetVanta switches will allow me to add functionality as my business grows without additional capital investment."

### Product Spotlight

The NetVanta 1000 Series of managed Ethernet switches is designed for cost-effective Local Area Network (LAN) switching. This scalable, full-featured product line is suitable for networks requiring LAN interconnectivity or network segmentation, including Fast Ethernet and Gigabit Ethernet applications.

The NetVanta 1000 Series uses the ADTRAN Operating System (OS) to provide advanced switching features at a fraction of the cost of other managed switch products. Pre-installed ADTRAN Standard Feature Pack firmware provides non-blocking, standards-based Layer 2 switching functionality including Virtual LANs (VLANs), traffic prioritization, advanced management and remote

configuration. For more information on the NetVanta 1000 Series, visit us on the web at [www.adtran.com/netvanta1000](http://www.adtran.com/netvanta1000) or contact pre-sales technical support at 800.615.1176.

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**Ralph Pearson**  
Director, Technical Services,  
Cenzip



NetVanta 1224  
24-port Managed  
Layer 2 Switch



NetVanta 1224ST  
24-port Managed  
Layer 2 Switch  
with Gigabit Uplink